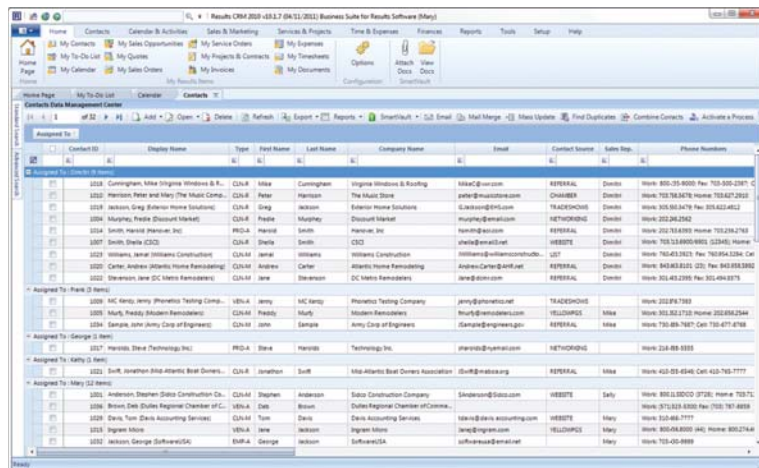


# Get the Results Your Business Needs

## Results CRM Business Suite

Results CRM Business Suite is an award-winning comprehensive business management solution that empowers you to manage, analyze and maintain information within and across all business functions including sales, service & product delivery, customer service & finance. Capabilities range from opportunity tracking to work orders and job scheduling to invoicing and payments.

Results dramatically improves efficiency and communication across all departments within your organization. It provides a cohesive 360-degree view of your entire operation with instant access to all relevant data.



Assigned To	Contact ID	Display Name	Type	First Name	Last Name	Company Name	Email	Contact Source	Sales Rep.	Phone Numbers
Assigned To: Contact (3) Items	1023	Cunningham, Mike Virginia Windows & R...	CON	Mike	Cunningham	Virginia Windows & Roofing	MikeC@vwin.com	REFERRAL	David	Home: 800-33-9000; Fax: 703-500-2781; C
Assigned To: Contact (3) Items	1024	Anderson, Peter and Mary The Wood Corp.	CON	Peter	Anderson	The Wood Corp.	pete@woodcorp.com	CHANGES	David	Home: 703-543-5478; Home: 703-627-2923
Assigned To: Contact (3) Items	1025	Anderson, Greg Exterior Home Solutions	CON	Greg	Anderson	Exterior Home Solutions	Greg@ehs.com	TRADESHOW	David	Home: 505-843-7479; Fax: 505-822-4512
Assigned To: Contact (3) Items	1026	Murphy, Freda Discount Market	CON	Freda	Murphy	Discount Market	freda@dm.com	NETWORKING	David	Home: 302-248-2542
Assigned To: Contact (3) Items	1027	Smith, David (DCI)	PRO	David	Smith	Hansen, Inc	ds@hansen.com	REFERRAL	David	Home: 202-518-8100; Home: 703-224-7143
Assigned To: Contact (3) Items	1028	Williams, James (Williams Construction)	CON	James	Williams	Williams Construction	jwilliams@williamsconstructi...	LOT	David	Home: 763-433-3323; Fax: 843-854-2384; Cel
Assigned To: Contact (3) Items	1029	Carter, Andrew (Atlantic Home Remodeling)	CON	Andrew	Carter	Atlantic Home Remodeling	Andrew.Carter@AHR.net	REFERRAL	David	Home: 843-833-2121; Cell: Fax: 843-838-3892
Assigned To: Contact (3) Items	1030	Stanton, Jane (DC Metro Remodeling)	CON	Jane	Stanton	DC Metro Remodeling	jane@dcmetro.com	REFERRAL	David	Home: 301-453-2395; Fax: 301-494-2875
Assigned To: Contact (3) Items	1031	Kemp, Jerry (Phenetic Testing Comp...	VEN	Jerry	Kemp	Phenetic Testing Company	jerry@phenetic.net	TRADESHOW	Mike	Home: 202-874-7389
Assigned To: Contact (3) Items	1032	Murdy, Freda (Modern Remodeling)	CON	Freda	Murdy	Modern Remodeling	freda@modernremodeling.com	YELLOWPAGES	Mike	Home: 303-321-7132; Home: 202-894-2544
Assigned To: Contact (3) Items	1033	Garage, Jerry (Jerry Corp of Engineers)	CON	Jerry	Garage	Jerry Corp of Engineers	jgarage@jerryeng.com	REFERRAL	Mike	Home: 703-88-7827; Cell: 703-477-4768
Assigned To: Contact (3) Items	1034	Havells, Steve (Technology, Inc)	PRO	Steve	Havells	Technology, Inc	shavells@havells.com	NETWORKING	Mike	Home: 214-88-8888
Assigned To: Contact (3) Items	1035	Smith, Jonathan (Mid-Atlantic Boat Owners...	CON	Jonathan	Smith	Mid-Atlantic Boat Owners Association	jsmith@mba.org	REFERRAL	Mike	Home: 410-434-4544; Cell: 410-743-7777
Assigned To: Contact (3) Items	1036	Anderson, Stephen (Delta Construction Co.	CON	Stephen	Anderson	Delta Construction Company	Step@deltacon.com	WEBSITE	Sally	Home: 800-333-0707 (PTSD); Home: 703-71...
Assigned To: Contact (3) Items	1037	Wilson, Dan (Dallas Regional Chamber of C...	VEN	Dan	Wilson	Dallas Regional Chamber of Commerce	dwilson@drcc.com	WEBSITE	Mike	Home: 972-324-8300; Home: 703-747-8839
Assigned To: Contact (3) Items	1038	Davis, Tom (Davis Accounting Services)	CON	Tom	Davis	Davis Accounting Services	tom@davisaccounting.com	WEBSITE	May	Home: 302-246-7777
Assigned To: Contact (3) Items	1039	Bynum, Irene	VEN	Irene	Bynum	Bynum Music	irene@bynum.com	YELLOWPAGES	May	Home: 855-468-8333 (44); Home: 855-274-4...
Assigned To: Contact (3) Items	1040	Anderson, George (SoftwareUSA)	EMP	George	Anderson	SoftwareUSA	softwareusa@emal.net	WEBSITE	May	Home: 703-400-8888

## Data visibility across the organization

### Results Integrates With the Products You Use Every Day

#### QuickBooks™ Integration:

- Bi-directionally synchronize customer, vendor, employee item, estimate, sales order, invoice and payment data
- Get full visibility of the financials of each customer, regardless of what system the data is entered in



#### Outlook™ Integration:

- Import any email with formatting & all attachments intact and link it to a Contact, Sales Opp. or Project
- Bi-directionally synchronize Contacts & Appointments



#### Constant Contact™ Integration:

- Create Contact Lists and upload to Constant Contact
- View detailed Email Campaign reports within Results
- Open & update contacts from the Campaign reports



#### SmartVault™ Integration:

- Scan and attach documents to any Results record
- Unique 3-way integration for QuickBooks users — after sync, view same document in Results & QuickBooks



#### SharePoint™ Integration:

- Instantly access your company's SharePoint site
- Attach SharePoint documents to contacts & projects
- Supports network-based & Microsoft Online Services



### Main Modules

- Contact Management
- Calendar & Scheduling
- Sales Force Automation
- Marketing Management
- Sales Order Management
- Products & Services Pricing
- Inventory Management
- QB Purchase Order View
- Expense Tracking
- Service Order Management
- Project & Resource Mgmt.
- Time & Renewal Billing
- Invoice & Payment Mgmt.
- Reports Management
- Ad-Hoc Reports
- Advanced/Named Searches
- Security Management

### Results Add-Ons

- QuickBooks Integration
- Advanced Outlook Integration
- Constant Contact Integration
- Integrated Timesheets
- Results for the Web (R4W)
- Time Management Portal

## Why Do You Need Results CRM?

### Because you want a centralized management solution

Results CRM is an award-winning business management solution that offers a 360-degree view of your customers' status, from initial contact to final payment and integrates bi-directionally with Outlook and QuickBooks.

### Because you want to be on the ball

Results CRM centralizes all communication, helping you master detail, impose discipline, keep complete records — and access them, instantly.

### Because you want to be more responsive to your customers

Results CRM correlates activities and documents to contacts. When a client calls, it's easy to find information, solve problems, answer questions and move business along.

### Because you need to pay more attention to the bottom line

Our integrated system lets you bill promptly and accurately, resolve disputes more efficiently and manage collections more productively.

### Because you want to take your business to the next level

Our built-in reporting can help you answer key questions about how your business is doing — helping you optimize performance, processes and profitability.

### About Results Software

Founded in 1985, Results Software provides Customer Relationship Management (CRM) and Business Management Solutions to a diverse client base. Results helps organizations of all sizes streamline their operations, improve efficiencies and increase their performance with its award-winning software and services.

Results Software helps protect and build on our clients' investment through various services that include consulting, systems analysis, custom programming, data conversion, custom reports and training. Small businesses, enterprises, non-profits, associations, corporations, contractors and government agencies have all turned to Results Software for their CRM and business management needs.



## Who Needs Results?

### Consultants:

Finally, a product that's as versatile as you are! Results CRM streamlines the entire client management process in one integrated and affordable package. No more jumping around from application to application to manage all of your data.

### Professionals:

Time-billing and detailed invoicing have never been easier! Results CRM maintains complete activity records, billable status and expense details, for each client. You can produce fully-auditable invoices with one click.

### Small companies:

Who says only Fortune 100 companies can afford powerful tools for "customer relationship management"? Results CRM is affordable & scalable and lets you see an entire relationship from a single screen, from managing day-to-day activities to invoicing and collections.

### Associations:

Manage member and donor relationships, campaigns, committees, volunteers, membership fees and donations! Serve members better and work more efficiently.

## Results CRM integrates with the products that you use every day!

